

# Seeking Law Firm Partnerships

A well-funded, technology-driven legal services platform is seeking to partner with owner-led consumer law firms across the United States.

ACQUISITION SEARCH ON BEHALF OF A NATIONAL PLATFORM



## Family Law

Regional platforms, then add-ons



## Immigration

National coverage



## Trusts & Estates

Incl. elder law; major metros

## Partner with a nationally expanding legal services platform

Through a management services partnership, the platform supports the business side of the practice (technology, marketing, client intake, recruiting, finance and operations) while your attorneys continue to lead the legal work and client relationships. Firms gain national resources while keeping their local name, culture and leadership.

**7+**

Attorneys, with a strong and stable team

**50%+**

Of the practice in one target area

**\$1M-\$3M+**

Normalized EBITDA

**10%+**

Annual growth preferred

### IDEAL PARTNER

## What we are looking for

- ◆ Owner-led consumer firm focused on Family Law, Immigration or Trusts & Estates
- ◆ Target practice is the main line of business, roughly 50% or more of the firm
- ◆ 7 or more attorneys; four or fewer equity partners
- ◆ Normalized EBITDA of approximately \$1M to \$3M+ after owner compensation
- ◆ Consistent growth; no turnarounds
- ◆ Leadership committed to staying and growing the firm for at least 5 years

### FOR OWNERS

## Why consider this opportunity



**Liquidity and upside:** meaningful liquidity plus equity in a growing national platform



**Keep your identity:** your firm's name, local brand and client relationships stay intact



**Resources at scale:** technology, marketing and back-office support



**Growth:** more intake channels, services and geographic reach



FOR A CONFIDENTIAL CONVERSATION

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